

At Kigen, we are making the future of securing connectivity simple. As simple as can be. Together with our partners and customers, we are at the forefront of unlocking a new era of secure IoT as Integrated SIM (iSIM) and eSIM become mainstream choice for connected devices. That's why our customers and partners choose to work with us to proactively protect their digital assets; be that the right to use a connectivity service or application data flowing from chip-to-cloud.

### **About the role**

We are seeking a Product Manager to join the team in Belfast. As part of the Product Management team, you will be critical to our full set of SaaS solutions, helping to create server-side solutions (which interact with eSIM & iSIMs) to secure the Internet of Things. A key element of the role is supporting our customers and working closely with our Sales, Customer onboarding and engineering teams to provide a full stack service.

### **What will I be doing ?**

- Manage full product lifecycle for cloud native applications and services which will be used to secure millions of IoT devices using SIM cards worldwide
- Provide technical and operational requirements for applications and services based on AWS Serverless technologies
- Working closely with customers, delivering an excellent customer experience by seeking to understand customer needs and striving to achieve mutually beneficial solutions.
- Drive product development across teams (primarily Engineering, Operations, Product Management, Business Development, and Marketing) through business requirements, design, implementation, and deployment
- Evaluate industry innovations and technology platforms and identify partnership and collaboration opportunities
- Deliver documents relating to product life cycle including product roadmap, business requirements and functional specifications.
- Prioritize feature work, reviewing project launch schedules, and leading cross-functional teams with representation from development, network, sales, and marketing to create alignment across the business
- Work closely with the Sales/Pre-sales to support opportunities through RFI/RFP responses, proof of concept, and sales pitch
- Development of collateral including presentations, white papers, use-cases and customer value propositions

### **What do we need?**

#### ***Essential***

- Bachelor's degree in a technical field (computer science or engineering degrees).
- 5+ years of demonstrated full-lifecycle ownership of product development, with cross team and cross discipline execution, either directly or as an organizational leader
- Track record of delivering technology products/services in a high growth environment.
- Experience owning a portfolio or products and features and juggling their priorities.
- Experience in building and delivering large scale services in cloud based environments.
- Experience with UI/UX modern workflows for an optimized platform customer experience.
- Knowledge of AWS Serverless Technologies such as Lambda, Dynamo DB, SQS, Cognito

- Good knowledge of Infrastructure as Code (IaC) technologies such as CloudFormation or Terraform
- Experience in security standards PKI, TLS, DTLS, Enrollment of Secure Transport and IoT security
- Outstanding written and verbal communication skills with an emphasis on communicating technical requirements and solutions to internal and external audiences.
- Knowledge of latest trends and best practices in cloud based application development and tooling.
- Excellent knowledge of AWS, Microsoft Azure, Google Cloud and how they fit into a cloud portfolio
- Ability to communicate complex technical topics to non-technical stakeholders both internally and externally

### ***Desirable***

- Experience in agile software development and understanding of software lifecycle
- Knowledge of Telecom/Cellular Module industry and Cloud technologies
- Experience in lifecycle management of IoT devices
- A real team player who aspires to our core values of: Passion for customer success, Be excellent to all and Think big, act fast.

### **What are Kigen's benefits?**

At Kigen we like to ensure our people are well supported and rewarded for what they do. We offer a competitive salary, annual bonus scheme, annual wellbeing and personal development allowance, sabbatical, pension scheme and much more! Plus, you get to work with an awesome group of people too! Just check out our [LinkedIn](#) page to see for yourself.

Please submit your CV to the Kigen People Team at [peopleteam@kigen.com](mailto:peopleteam@kigen.com) quoting reference number 0101.

We are an Equal Opportunity Employer and do not discriminate against any employee or applicant for employment because of race, colour, sex, age, national origin, religion, sexual orientation, gender identity, status as a veteran, and basis of disability or any other federal, state or local protected class.